

# Deloitte Project Team

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**Tom Fezza**

**Senior Manager,  
Strategy &  
Operations**

## *Life Sciences Commercial Strategy Senior Manager*

### ***Summary:***

Tom is a Senior Manager in our Life Sciences Strategy practice with over 12 years of consulting experience in Life Sciences and Health Care companies. His areas of expertise include strategic planning, growth, brand and therapeutic area strategy development, as well as operating model redesign.

His experiences are diverse and range from defining and evaluating new business models, enterprise growth strategies, commercialization strategies to assessing the performance of commercial and R&D organizations. He has worked with senior pharmaceutical and biotech leadership to successfully define and implement transformational strategies. Tom recently led a U.S. commercial model transformation project for a large global pharmaceutical company.

Tom has an MBA from the University of Pennsylvania, The Wharton School where he majored in Health Care Management and was a Leadership Fellow. He also has a BS in Systems Engineering from The United States Military Academy.